











### **About Ascent Solutions**



is a global company specialising in state of the art IoT solutions involving BLE, NB-IoT, GPS, GPRS, SATCOM and (both Passive and Active) RFID technology.

#### **About our Company**

- ☐ Incorporated in 2010 and holds multiple global patents for its products
- ☐ Winner of National Infocomm Awards (NIA) for the Most Innovative Product/Service for Smart and Secure Tradelanes (SST) in 2004; an idea that led to the development of iSPOT® today
- ☐ Preferred solutions for Kenya, Tanzania, Thailand, Indonesia, Philippines & Vietnam Customs
- ☐ Awarded by Thai Customs DG on behalf of World Customs in Jan 2015 an award for Customs Coordinated Border Initiative
- ☐ Global partner of Huawei for NB IoT

#### **About our CEO Mr CK Lim**

- ☐ Many years of related experience having spent the last 11 years as President of Savi Technology Asia, a Lockheed Martin company
- ☐ Chairman of Singapore Smart Nation IoT Technical Committee





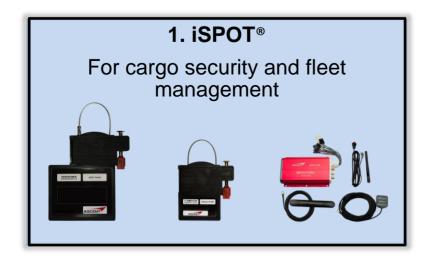


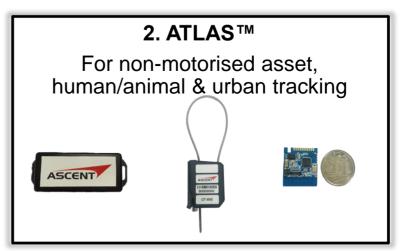




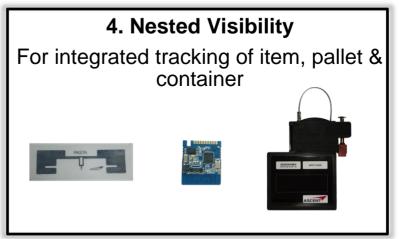


## **iSPOT®**

















## **Challenges for Revenue Authorities & Customs**



Tax Evasion caused by undeclared & black market goods



Port & Traffic
Congestion caused by
cumbersome physical
processes

Cargo theft and pilferage causes loss of tax revenue and anger from biz community





Corruption and bribery of officials causes distrust and inefficiencies in system











## **Application of Electronic Cargo Tracking System (ECTS)**

RR **CARGO SECURITY, OUR PRIORITY.** 





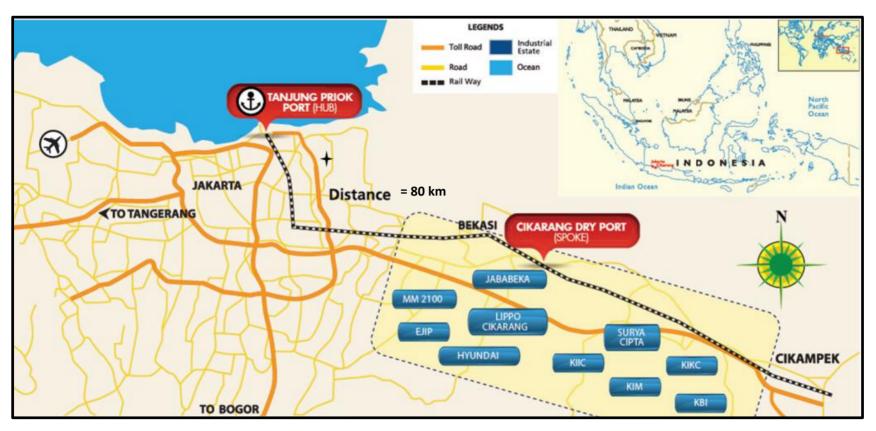




ATLAS™



### #1 Ascent's ECTS facilitates Customs Clearance deferment from Tanjong Priok Port to Cikarang Dry Port



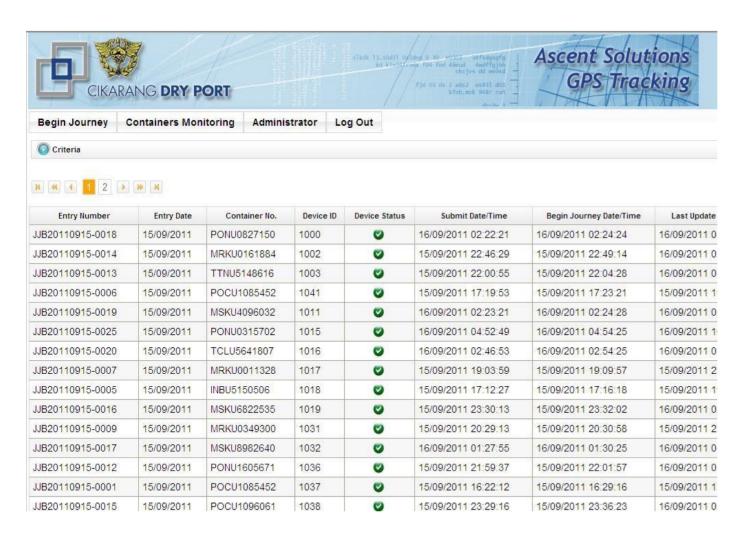
- All cargo bound from Tanjung Priok Port to Cikarang Dry Port are tracked by Ascent's Electronic Cargo Tracking System using Electronic Seals.
- Previously, containers have to be escorted by Customs Officer, but today, with an E-seal, no escort is required
- Today, clearing Customs at Cikarang Dry Port takes 3 days compared to 10 days at Tanjong Priok Port.







## Cikarang Dry Port Live Since 2011



#### **ECTS Benefits:**

- Simplify ~40% approval procedures; faster
   Customs clearance
- ~30% efficiency improvement for cargo movement
- Shipment record accuracy 70% -> ~100%
- Cuts ~45% labor costs





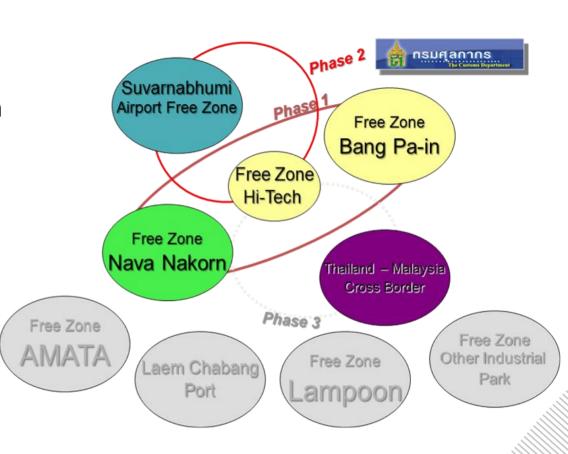






# #2 Ascent's ECTS Facilitates Movements of Bonded Goods between Free Zones in Thailand

- Western Digital (WD) is the largest hard disk maker in Thailand. They need to move hundreds of trucks of cargo between the tech parks daily as part of their manufacturing operations
- Previously, all trucks would need to be examined and sealed by Customs officer prior to leaving the zone and again examined by Customs officer upon entering another free zone
- Today, Western Digital enjoys faster
   Customs clearance using Ascent's ECTS.













# Awarded World Customs Organization (WCO) Award



In January 2015, our Thailand local partner TIFFA EDI was awarded an award by the Thailand DG of Customs on behalf of the World Customs Organisation (WCO) for "rendering exceptional service to the international Customs community."



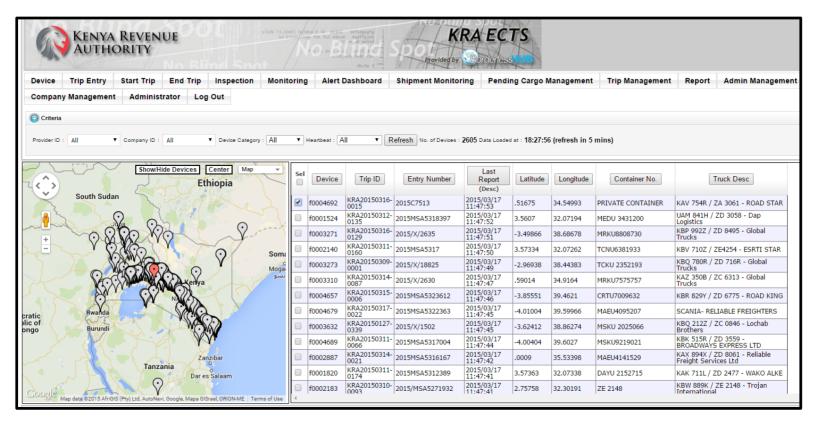








## #3 Ascent's ECTS facilitates transhipment cargo for Kenya Revenue Authority



- In East Africa, more than 10,000 devices are deployed daily to track transhipment cargo from seaports such as Mombasa Port to hinterland countries such as Uganda, Burundi and Rwanda.
- Before Ascent's ECTS is used, cargo are subjected to 15-20 Customs inspections along the way and the 800km journey takes up to 20 days.
- With Ascent's ECTS deployed, Customs monitor the cargo and their journey on their platform without requiring inspection points and the journey today takes 2-3 days.

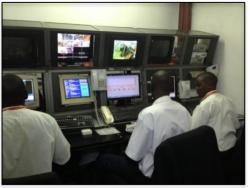


# **Smart Control Tower Monitoring in Kenya**

### Our live Tracking in action:

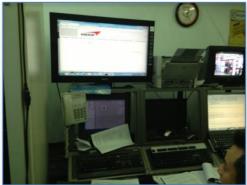
Clients manage their own command centers and monitor alerts live























## iSPOT® - Integrated Security Portal

As an Electronic Cargo Tracking Solution (ECTS)



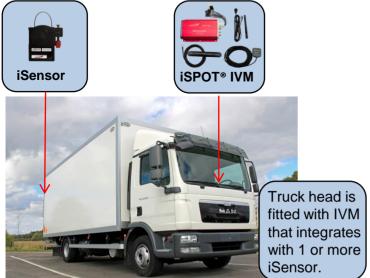




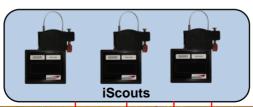




### What We Track

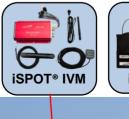








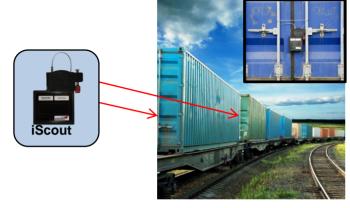
Transit vehicles to be fitted with iScout







Fuel Trucks with iSPOT® IVM and **iSensors** 



Container to be fitted with iScout



**Bulk Liquid Container to be fitted with** iScout and 1 or many iSensor









### **End to End Solution**











Environmental Sensor (temp & humidity)











## **Trip Based Security** Tracking



iSPOT® platform in the cloud





iSensor needs to be paired with either iScout/IVM

#### Step 1

iSPOT® platform will allocate available device per trip. Each device is associated with specific container/ truck/ convevance.

#### Step 2

Trip will begin & all devices will be locked until destination. Devices will send heartbeats to cloud system.

#### Step 3

Once at end destination. authorised personnel can remove iScout/iSensor safely.

IF any pre-settings are violated or if lock is tampered with, an immediate alert is sent to the iSPOT® platform for action



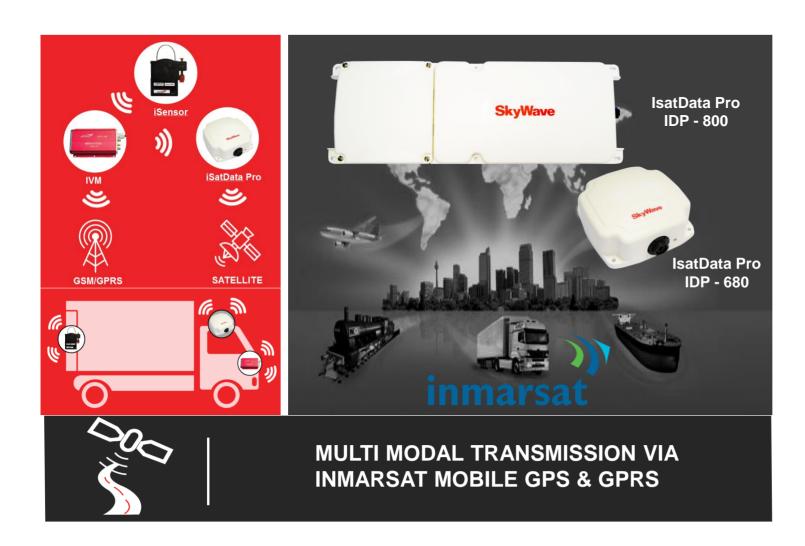








## Satellite Failover



Inmarsat's IsatData
Pro can be installed
on the truck to
provide a satellite
failover system if
GSM is problematic
on IVM/iSensor
pairing

The iScout has a built in satellite failover using an Iridium M2M chip

This is perfect for long cross border/rural routes











## **iSPOT® ECTS Modules**

### Security Management

1. Access Management 2. User Login Audit



## System Management

1. Device Management

2. Trip Management 3. Trip Monitoring Management

4. GeoFence Management

5. Corridor Management

6. Route Management

7. Inspection Management

8. Maps Management 9. Alert & Mail Management

10. Report Management

11. Cargo & Shipment Management



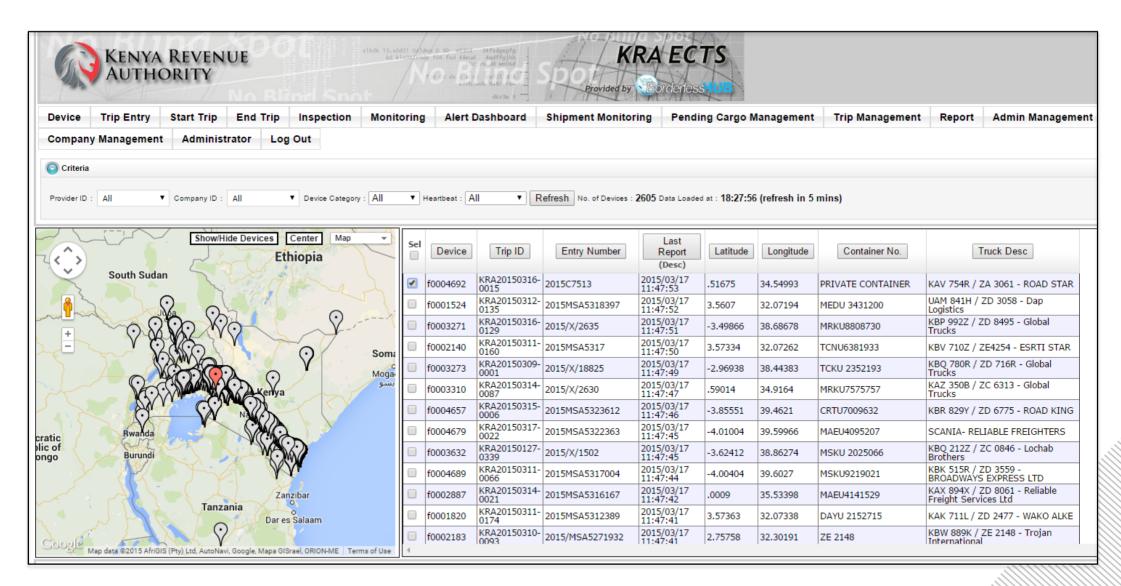








## The ECTS Modules





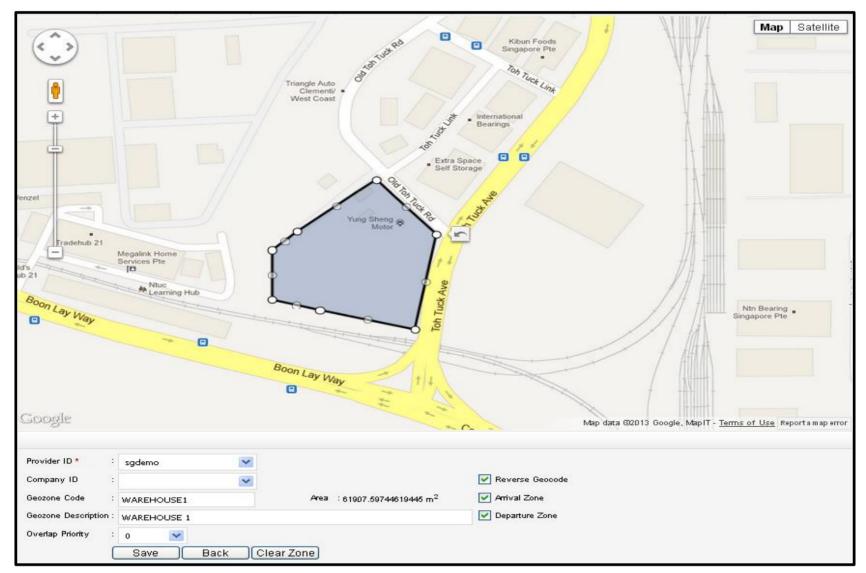








## Layered Geozone



Used to detect arrival/departure from set geozone



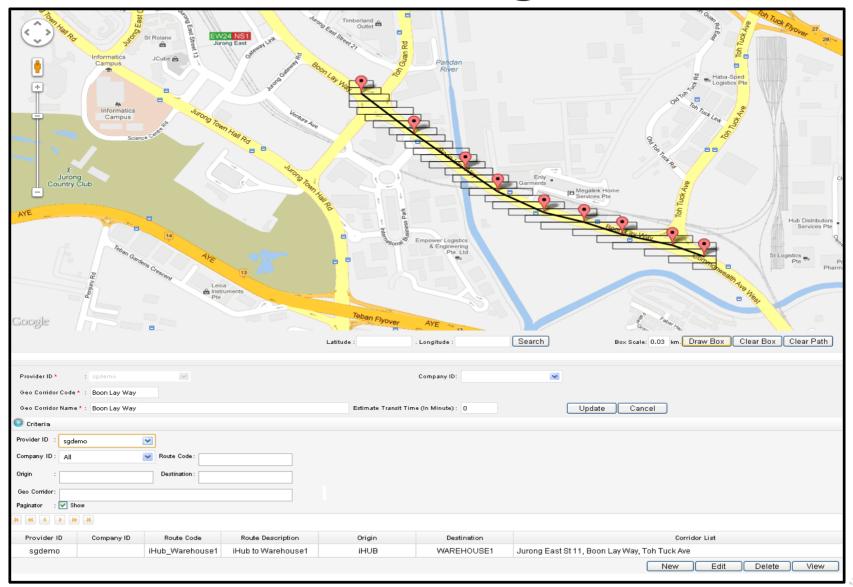








# Corridor & Route Management



Alerts when cargo is taken on unauthorised route



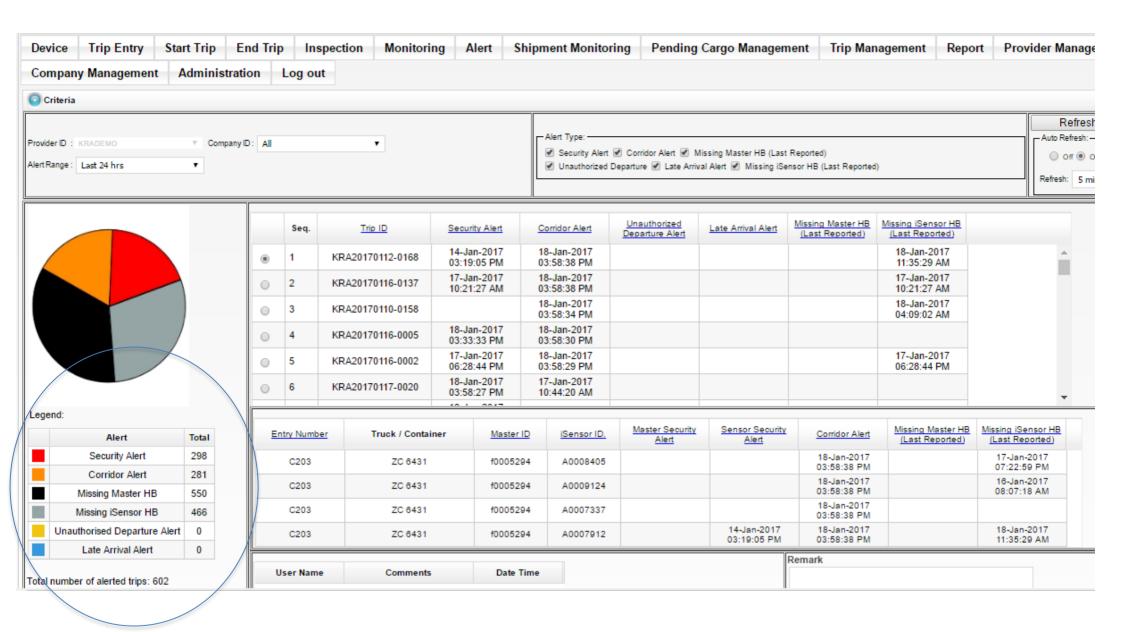








## Live Monitoring of all Alerts

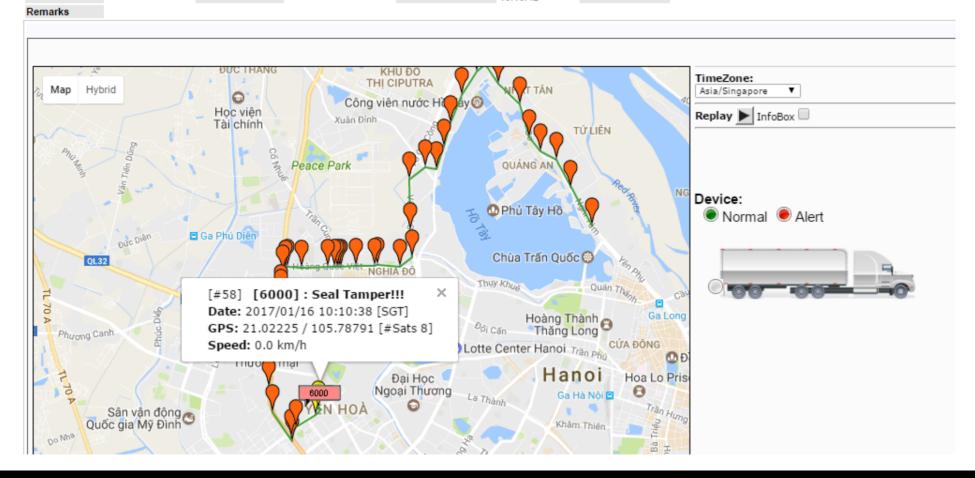




## Security Alert: Seal Tamper Alert

#### Trip Information

Trip ID	ICD20170116- 0001	Entry Date	16/01/2017	Transportation Type	Prime Mover	Trip Status	Completed		
Entry Number	20170116-01	Route	PanPactoVietCustoms	Geo Corridor		Origin	PanPacificHotelHanoi	Destination	VietCustoms
Vehicle Number		Container / Auto Number		Agent ID		Special Instruction			
IVM/iScout Device ID	6000	IVM/iScout Status	Security alert	iSensor ID		iSensor Status	Normal		
Submit	16/01/2017 00:56:33	Seal		Begin Journey	16/01/2017 09:13:24	Departure	16/01/2017 09:13:24		
Inspection		Arrival	16/01/2017 10:10:35	End Journey	16/01/2017 10:10:42	Disarm	16/01/2017 10:10:50		





Remarks

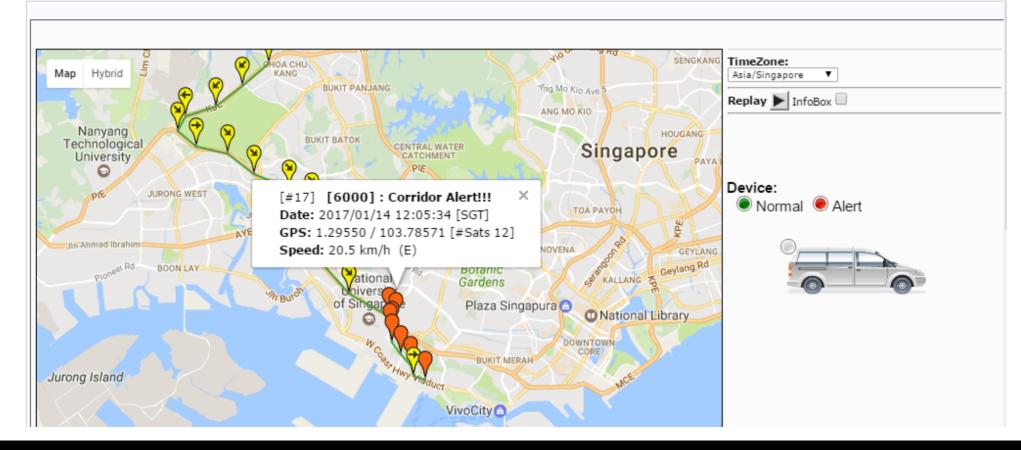
## Corridor Alert: Cargo has deviated from defined Geo Corridor

#### Trip Information

-	
Trip ID	ICD20170114- 0002
Entry Number	0002
Vehicle Number	
IVM/iScout Device ID	6000
Submit	14/01/2017 11:40:40
Inspection	

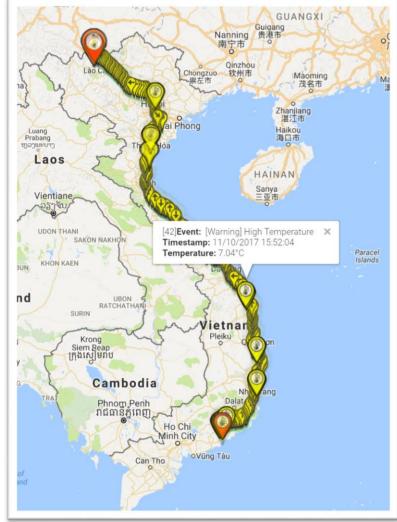
Entry Date	14/01/2017	Transportation Type	Transit Vehic
Route	LotOnetoAscentOffice	Geo Corridor	
Container / Auto Number		Agent ID	
VM/iScout Status	Corridor alert	iSensor ID	
Seal		Begin Journey	14/01/2017 11:49:26
Arrival	14/01/2017 13:00:00	End Journey	14/01/2017 13:00:00

Trip Status	Completed				
Origin	CCKLotone	Destination	AscentOffice		
Special Instruction					
iSensor Status	Normal				
Departure	14/01/2017 11:49:26				
Disarm	14/01/2017 13:00:00				

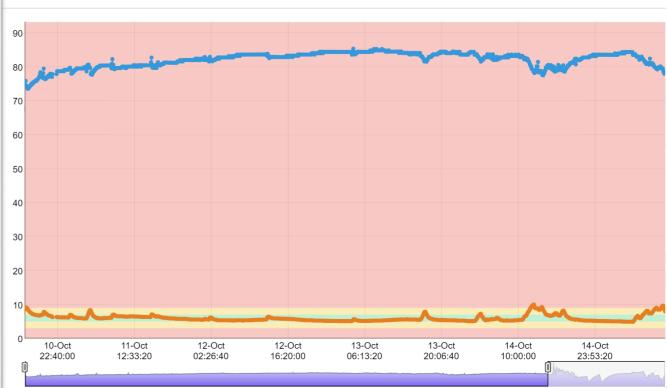




# Real-time Temperature/ Humidity Alert



Temperature/ humidity alert mapped to time and location



Real- time temperature and humidity update











## **Intrinsic Safety** Certification for iSensor

Pages 2 of 2

Intermittent as could occur under abnormal

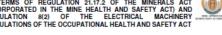
PO Box 14327 LYTTELTON

#### IA - CERTIFICATE



#### SA Explosion Prevention CC

IN TERMS OF REGULATION 21.17.2 OF THE MINERALS ACT INCORPORATED IN THE MINE HEALTH AND SAFETY ACT) AND REGULATION 8(2) OF THE ELECTRICAL MACHINERY DECILIATIONS OF THE OCCUPATIONAL HEALTH AND SAFETY ACT



Ascent Solutions (Ptv) Ltd 9 Jurong Town Hall Road 02-54 iHUB SINGAPORE 600431

IA CERTIFICATE: SAEx S/12-123X ISPOT SENSOR TYPE IS-800-1

21 NOVEMBER 2012

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sanas

Expiry Date: 30 November 2022

#### 1 DESCRIPTION:

The iSpot Sensor is a tracking device that can be attached to any movable or transportable device in order to determine its position within a restricted area

The sensor consists basically of an enclosure with a lid, two PCBs, a battery, two switches and a battery charging connector.

The enclosure is made from black plastic material LNP Stat-Kon Cycolov JK800 and has a hingeable lid. One end of a flexible 3.5mm diameter steel cable is attached to the main body of the enclosure. The other end is looped through a hole in the main body and is locked in position when the lid is closed.

The 3.7V (nominal) non-rechargeable Li-SOCI2 battery (type LS17500) is housed in a separate compartment than the PCB's.

The one PCB is called SLSMini and the other is called RFM24LLC. The latter is piggy backed onto the former.

The two switches and the battery charging connector are exposed when the lid is in the open position. The two switches have no exposed conductors, but the battery charging connector has exposed conductors when the lid is in the open position.

#### 2 MARKING:

The following marking must identify the unit.

ISPOT SENSOR

Manufacturer: Ascent Solutions IS-800-1 Electrical Bating: 3.65V/3.84 IA No: SAEx S/12-123X

Sorial Numbers To be supplied and marked by manufacturer

Ex Rating Ex ib IIC T6 (EPL: Gb)

Document must be reproduced in full

SAEx = Tel (012) 644-0997/8

Fax (012) 644-0991

PO Box 14327 LYTTELTON

#### IA CERTIFICATE: SAEx S/12-407X ISPOT SENSOR TYPE IS-800-1

#### 3 SPECIAL CONDITIONS OF SAFE USE:

Only Type LS 17500 (Li-SOCI<sub>2</sub>) non-rechargeable batteries may be used.

#### 4 COMPLIANCE:

The unit as described above and examined in Test Report No SAEx 12-123 is hereby certified "Explosion Protected" Ex ib IIC T6 and is suitable for use in hazardous locations as stated below, as determined during inspections conducted in accordance with the relevant requirements of SANS Standards:

operations

Methane to Hydrogen

SANS/IEC 60079: "Electrical Apparatus for Explosive Gas Atmospheres".

- Part 0: 2009, "General Requirements" and
- Part 11: 2006/7. "Equipment Protected by Intrinsic Safety 'i'".

Locations Zone 1/2 Hazardous Frequency

Gas / Vapour Environment

Limiting Temperature 85°C

Ambient Temperature -20°C to +40°C

#### 5 CONDITIONS OF CERTIFICATION:

- This certification covers only the proto type unit. Production units of explosion protected equipment must be covered by third party approval (batch approval or manufacturing
- The use of the apparatus in hazardous locations is subject to the following provisions, which shall be adhered to:
  - i) SANS 10086 requirements:
  - ii) Any relevant requirements of the MHS Act or the OHS Act:
  - iii) Codes of Practice enforced in terms of Regulations 21.17/2 of the Minerals Act, by the
  - iv) Any restrictions and conditions enforced by the Chief Inspector of Mines. Principal Inspector (Group I equipment) or Chief Inspector of Factories (Group II equipment);
  - v) Any conditions mentioned in the above mentioned test report.

SA EXPLOSION PREVENTION

Document must be reproduced in full

SAEx = Tel: (012) 644-0997/8 Fax (012) 644-0991

iSensors can secure transportation of combustible liquids/goods

Approved for operation in presence of methane to hydrogen











## Smart Monitoring using CCTV Cameras at work zones





- CCTV Cameras can be installed into work zones where sealing and unsealing of the container takes place
- With one click from the platform, Customs Authorities can perform live monitoring of the sealing/ unsealing process



## **Our Clients**

### **TRUSTED BY:**

#### **Public Sector:**















#### **Private Sector:**





















And more...











# **Examples of Valuable Cargo**



Arms & military equipment



High value perishables



Luxury goods



Hazardous materials



Machinery & vehicles



Bulk liquid tankers











## **In Summary**

GG **CARGO SECURITY, OUR PRIORITY.** 99









iSPOT®

ATLAS™



## **Technology You Can Trust**



Highly effective and secure system to track cargo & fleet



Trusted by both public & private sector clients



Cost effective way to achieve GPS security tracking



Cloud based platform gives on demand access



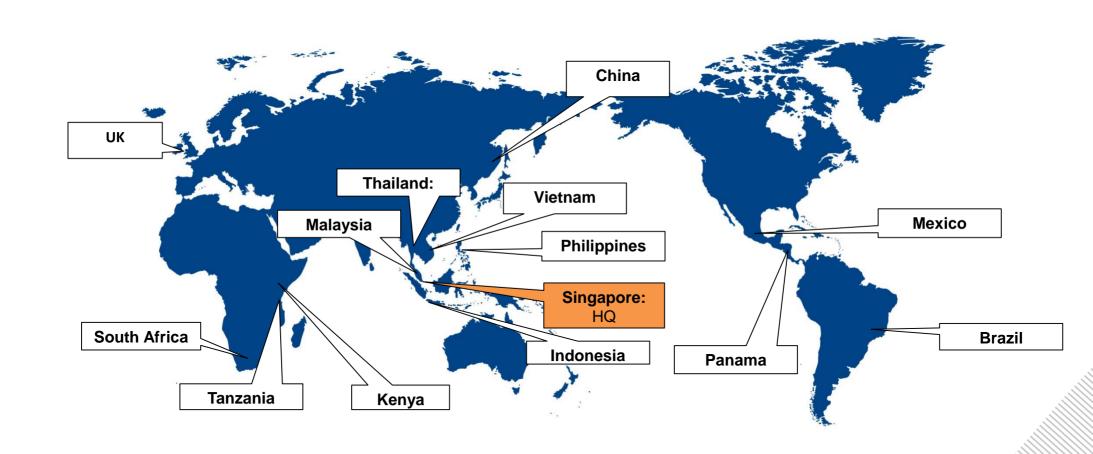








## **Our Global Presence**













## **Contact Us**





For more information please visit: <a href="https://www.myascents.com">www.myascents.com</a>

#### Contact us:

Mr Yihang <u>Huang</u> +65 9147 8796 yihang@myascents.com

Ms Debbie <u>Lin</u> +65 9456 3569 debbie@myascents.com

### Thank You







