City to City Best Practices Economic Development



February 16, 2023

Strategic Vision

Our vision is for Clark County to be recognized as one of the most inclusive, healthy, and amenity-rich communities in the country. As a result, and with a continued focus on growing a diverse base of community-minded employers, talent sees greater opportunity here than anywhere else in the country.





Strategic Goals



Expand Business



Support People



Create Place



Strategic Sectors



Computers & Electronics



Metals & Machinery



Clean Tech



Life Sciences

Software

Employer Landscape | Expand the Existing Base



Key Sectors

- Computers and Electronics
 - Semiconductor expansion
 - Chips and Science Act of 2022
 - Washington State Semiconductor employment (60%)
- Key C&E sector growth:
 - SEH America plans 300,000-SF expansion
 - Analog Devices expanded employment by over 25%
 - HP plans to open a 235,000-square-foot Vancouver R&D facility







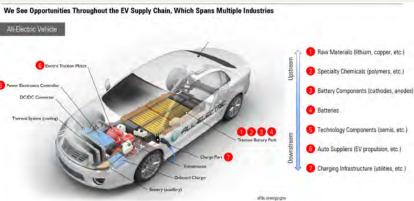
Employer Landscape | Expand the Existing Base



Key Sectors

- Metals and Machinery (Technology Enhanced Manufacturing)
 - Legacy sector
 - Expanding with Additive Materials, Composites and 3D Printing
- Clean Tech
 - Electric Vehicle (EV) supply chain an emerging sector





Employer Landscape | Expand the Existing Base



Key Sectors

• Life Sciences

Absci

- Founded in 2011 / IPO 2021
- 230 employees
- Software

ZoomInfo

- Founded in 2000 / IPO 2020
- 1235 employees





Human Capital | Workforce



University Partnerships/Labor Resources



- Washington State University Vancouver
 - Tier 1 research university
- Clark Community College
 - Mechatronics Lab Industry partnerships
- Workforce Development







Regional Competitiveness | City of Vancouver



- Award-winning streamlined project review process
- Building valuation permit fee cap of \$10 million
- Single point of contact Projects are assigned a case manager who coordinates the review across internal teams
- Clark Public Utilities lighting & custom project incentives

Significant Employers



Metals & Machinery















Life Sciences













Clean Tech











Key Headquarters







Computers & Electronics









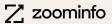


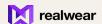




Software















Strategic Investments





Focus Areas

- Supporting Employment Centers
- Scaling Housing Production
- Transforming Downtown
- Investing in Central Vancouver







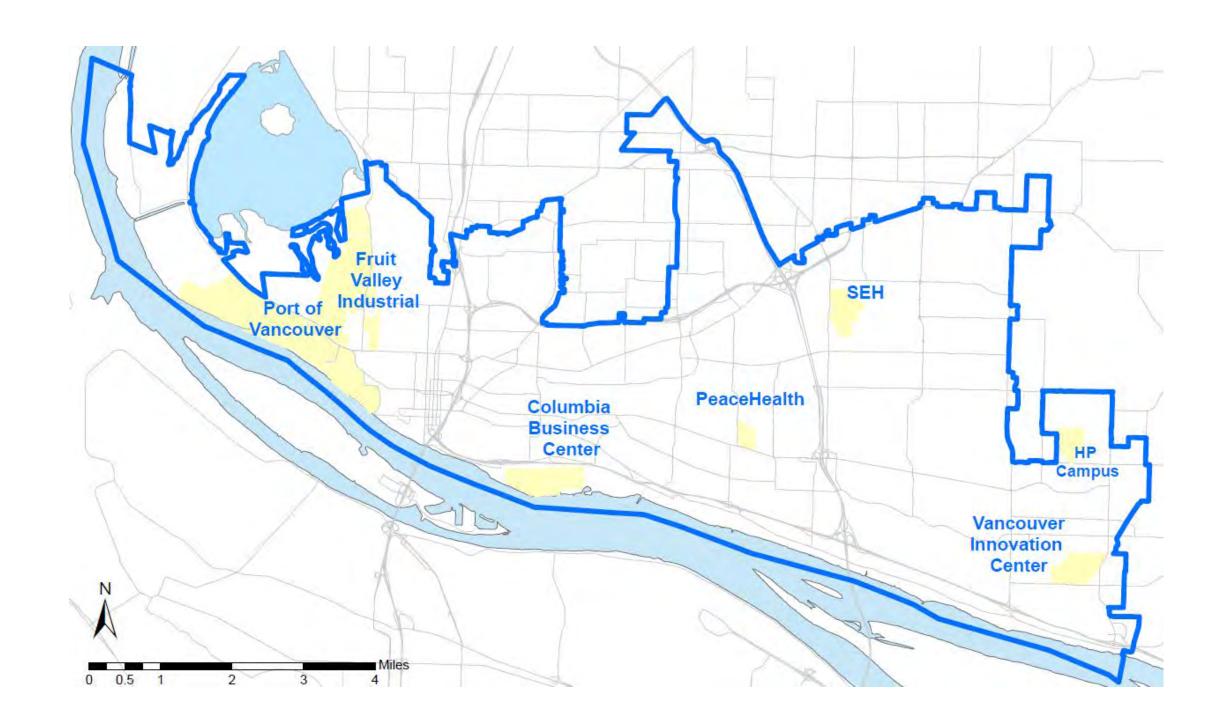


Supporting Employment Centers



- Facilitate private investment through long range planning
- Utilize development agreements to establish win-win partnerships
- Build for the future

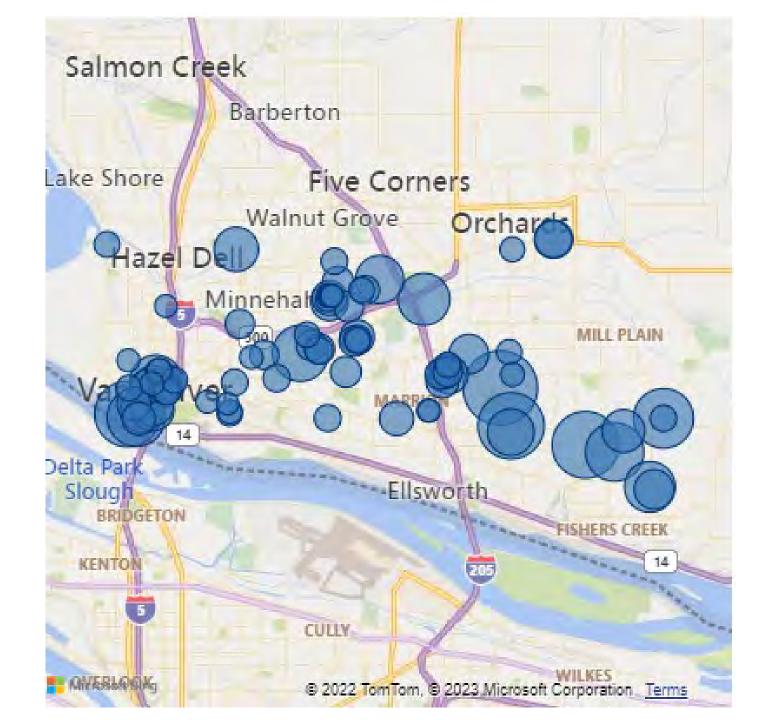




Scaling Housing Production

5800 multifamily housing units over past 5 years





Scaling Housing Production

13,500 multifamily housing units in development pipeline

Multi-Family Projects in Development

Pre-Application Land Use Review **Building Plan Review Building Permits** 27 32 73 102 Applications Applications Applications Applications 4,492 4,196 1,626 3,170 Total Units Units Units Units

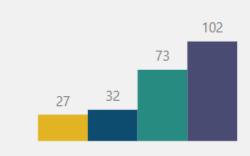
Pre-Application

Land Use Review

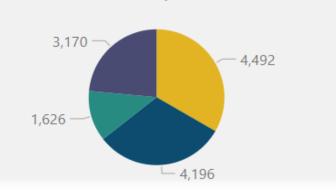
Building Plan Review

Building Permits Issued

Total Applications: 234



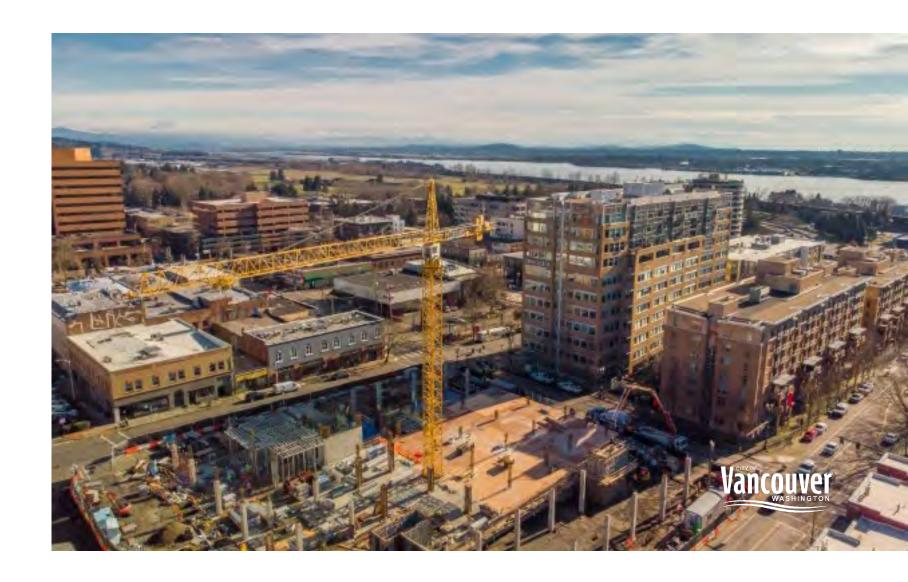
Total Units in Development: 13,484





Transforming Downtown

- Catalytic investments
- Public/private partnerships
- Intentionally live/work

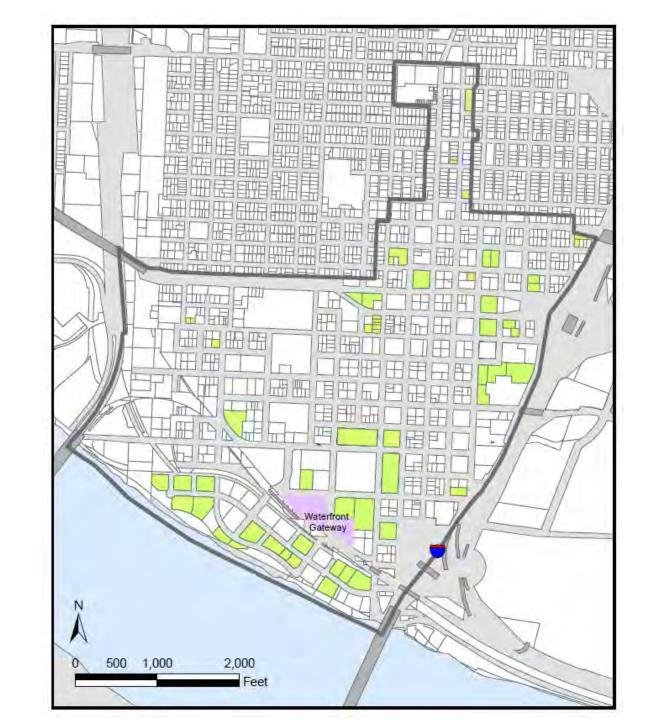




Transforming Downtown

Development momentum is moving north from Waterfront

- Waterfront Gateway
- Main Street
- Evergreen
- West Downtown
- Uptown



Investing in Central Vancouver

- Desired outcomes require new models
- Greater scale of investment
- City as master developer





